Helping Childcare and Education Providers across Australia **develop and grow** 



Helping business is our trade.



### Introduction

Bunnings Trade offers expert advice and support on products and materials to help education and childcare providers make informed decisions when selecting building, construction, fit-out supplies, consumables and products needed in your everyday business. We offer customised pricing to operators owning and managing a business with a PowerPass membership. This exclusive access can help reduce the cost of materials and supplies needed. Our delivery and logistics management offered, helps to streamline the procurement process and ensure timely access to materials.

Whether you're running a daycare, school, adult education centre, scout hall or even a swim school, Bunnings has the products to fulfil many of your requirements.

Leveraging the scale of our partnerships with suppliers, we're able to supply a broad variety of commercial grade ranges, including storage, cleaning, pest control, outdoor furniture, power tools, fencing, decking and building materials.

Bunnings Trade stocks over 80,000 products and has access to even more, including construction materials, such as: timber; insulation; flooring; roofing; and paint. These materials can be used by businesses in the education industry to deliver safety and excellence on-site, in terms of renovation, repair, and maintenance work. We have a team of experts who can provide advice and guidance on the most appropriate products for a specific application.

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# Your partner for business solutions

Bunnings has a long history of supplying the building and construction industry in Australia and New Zealand, and we've evolved to support businesses too.

We're much more than a supplier, we're your partner. At Bunnings Trade, we have the services and solutions to help you get the job done and grow your business.



We work with a variety of organisations and businesses across a range of sectors and industries:

- Accommodation, Tourism and Food Services
- Administration and Safety
- Agriculture, Forestry and Fishing
- Child Care and Social Assistance
- Education and Training
- Electricity, Gas, Water and Waste
- Export
- Finance and Insurance Services
- Franchising
- Health and Residential Care Services
- Manufacturing
- ✓ Mining
- Personal and Other Services
- Professional, Computer and Scientific Services
- Rental Hiring and Real Estate
- Retail and Wholesale Trade
- Sports Recreation, Arts and Media Services
- Transport, Postal and Warehousing



# **Bunnings History**

#### 1886

Arthur and Robert Bunning arrive in WA. Bunnings Bros Pty Ltd is founded. Soon after they purchase their first sawmill.



### 1952

#### Bunnings

Bunnings expand in the WA market, adding building supplies to their timber business; became a public company and the leading supplier of WA hard woods to the construction industry.

### 1993

Bunnings purchase McEwans Ltd in Victoria and South Australia enabling expansion of operations of the east coast.

### 1994

Bunnings open their first Warehouse in the Melbourne market and Wesfarmers go to 100% ownership.



#### 2002

Frame and Truss launched providing superior service and advice, including quoting, estimating and detailing for projects both large and small.

#### 2003

Trade Centres launched for commercial sales and deliveries.



Bunnings Trade introduces PowerPass program.

#### 2018

Bunnings Trade introduces the PowerPass app.

### 2023

Building Solution Studios (BSS) relaunched for commercial customers, architects and designers in Port Melbourne, Castle Hill and Cannon Hill.

### NOW

Bunnings Trade continues to deliver services and solutions that help our customers business' grow.



2023 marked the 18th year Bunnings has been named Roy Morgan's Most Trusted brand, as well as the third consecutive year as 'most iconic brand'.

The trust we hold with our customers is in large part due to the amazing work our team of almost 60,000, does every day – and we're incredibly grateful. Over the past couple of years in particular, our store teams have worked tirelessly to help customers to stay safe and productive in their homes and this is great recognition of all their efforts.

We're also so grateful to our valued customers and we thank them for their continued support.



### Who are we?

Bunnings is a leading retailer of home and lifestyle products for consumer and commercial customers in Australia and New Zealand. We are a major supplier to project builders, commercial tradespeople and the housing industry. Our store network is made up of over 255 large warehouse stores, over 56 smaller format stores, and over 30 Trade Centres and five frame and truss sites. In April 2020, Bunnings acquired South Australian retailer Adelaide Tools (now Tool Kit Depot) and acquired Beaumont Tiles in November 2021 which has 115 stores. We have nearly 60,000 Team Members.



RADE

# **Business Solutions**

### **Our Range**

We are here to service business across industries such as Agriculture, Tourism, Education, Government, Facilities Management, Insurance, and Aged Care. We can develop unique product solutions to fit your needs. From building materials to maintenance, cleaning, furniture, kitchens, flooring and landscaping – we've got you covered, and we do this from our national network of Warehouse, Trade and Distribution Centres so no matter where you are, we've got a location nearby to help your business.

### **Our Dedicated Business Teams**

Our Business Development and Account Managers can partner with your business to provide end-to-end support and advice on materials, cost, and new and innovative products and services. Plus, our network of over 60 Trade Specialists in our stores can help arrange quotes and orders for pick up or delivery. And, if we don't stock it we'll do our best to find it for you. Our Trade team supports over 100 different associations with exclusive Trade pricing and benefits through our PowerPass program.

### **Our Services**

Other services that we can help your business with include trade-quality Hire Shop, installation, kitchen design consults, online ordering, PowerPass memberships, flexible fulfilment, trade-n-go industrial gas, and project management for large projects.



# **Leading Brands**

AEG	dorf		Protector®
TORO.	Dulux	<mark>knauf</mark> insulation	<b>&amp; Ramset</b>
BEAUMONT TILES	EKODECK Engineered Beauty	UALITY YOU CAN FEEL	RAIN
ASSA ABLOY	Landscape SpecRite Manufactured For Results.	HONDA	<b>STANLEY</b>
BOSCH	evekare	Tnakita	<b>O</b> Tarkett
FULL BOAR	ABSCO SHEDS So Tough. Too Easy.	Marzoon	*kaboodle
CAROMA	PINNACLE	RACK (IT	<b>IGTA</b> °
Bradley		BORAL®	Uilling
DEWALT	JohnsonSuisse Bathroom Solution		ТКР
CON-SERV care for the future State S			

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### **PowerPass Member Benefits**



# **Power**Pass



Store e-receipts and records digitally ready for tax time. Any transactions linked to your PowerPass can be accessed on the app or downloaded via the portal, ready for invoicing or tax time claims.



# Exclusive PowerPass prices<sup>\*\*</sup>

Enjoy exclusive PowerPass pricing on a wide range of commercial products across the store.



**Dedicated** 

trade support

Call on a dedicated trade team in store and on the

road to help with quotes, orders, deliveries and more.



Hire quality equipment via the Hire Shop. Plus, unlock PowerPass pricing on our select Coates Hire range.



### In-store collection & delivery

Leverage Click & Collect or direct-to-site delivery from the Bunnings network across Australia.



\*PowerPass members can apply for a credit or a 30-day account at www.trade.bunnings.com.au/PowerPass. Otherwise, please call the Commercial PowerPass Support team on 1800 980 050 during business hours, or email applications@bunnings.com.au. Credit can only be applied for by Directors, Partners or Sole Proprietors and the application process requires a driver's licence, date of birth and residential address of each partner, as well as the details of your business's accounts payable contact details, including postal address and email address for accounts. Financial information such as turnover, assets and liabilities will also be required. \*\*Terms and conditions apply. Exclusive prices do not apply to all products in store. To find out if a product attracts an exclusive PowerPass price, you can scan the product on the PowerPass App or login to the website at trade.bunnings.com.au. -Terms and conditions apply. Exclusive prices apply to Coates products hired through the Bunnings in-store Hire Shop only, and is not applicable when hiring products directly through Coates Hire. Delivery charges may apply. Hire Shop services may not be available in all stores. For more information please visit: Hire Shop terms of use - Bunnings Trade AU. ^Click & Collect is available to customers at select locations nationally, with a wide range of items available to be purchased placed by for collection. Priday (or 4pm Saturday/Sunday) will be available for pick-up the next day from 7am. Orders placed ther ofpm will be processed the following day. You'll be contacted to customers in most locations, this includes stocked key items. Depending on the location, size, and service requested a reasonable delivery fee will be applied to the customer's order. In most cases, delivery for products purchased online will take 2–5 days, but for some products, such as Special Orders items, it may take 7–14 days. Visit the website for more details, trade.Bunnings.com.au

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# **KEEPING TIDY - STORAGE AND SHELVING**

Bunnings has a full range of storage solutions to meet all your needs including room storage, industrial shelving for stockrooms and kitchens, and sheds for secure, weatherproof outdoor storage.

We also have everything you need to organise your storage – including heavy duty containers, food grade buckets, cabinets and workbenches, so that you can make the most of the space you have.

Whether you need lockable cabinets for safety or privacy, or open-plan room storage for toys, books and teaching equipment, our range has something to suit your needs.

From sheds, garages and carports to large-scale sheds, Bunnings can supply outdoor structures for use as storage, as a workshop, or play area depending on your requirements. For larger structures, Bunnings Trade and our partners can work with you to tailor a solution to your requirements. Our extensive range includes quality brands like Absco and EnduraShed and delivers high quality, at a reasonable price.

Click here to see our wide range of Storage products

Click here to see our wide range of Sheds







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80nnings TRADE



# **KEEPING CLEAN**

Bunnings Trade is a leading supplier of high-quality cleaning products, offering a range of options to suit the various needs of education and childcare organisations. We have built a strong reputation for providing reliable, comprehensive and effective cleaning solutions, and our extensive product range, which includes bulk quantities, is a testament to this. Bulk purchases of cleaning products can help reduce the cost per unit, making it a cost-effective way to purchase cleaning supplies for large facilities or businesses that require regular cleaning and maintenance.

Whether you need cleaning products for your offices, kitchens and bathrooms or classrooms, Bunnings Trade has you covered. Our product range includes everything from general-purpose cleaners and disinfectants to specialised cleaning solutions for specific applications such as floor and glass cleaning or pressure washing.

In addition to offering cleaning products in bulk, we also provide a range of cleaning accessories and equipment such as mops, buckets, brooms, and outdoor vacuum cleaners. This means that businesses can find everything they need for their cleaning requirements in one convenient location, saving them time and hassle.

> Click here to see our wide range of Cleaning products





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# **BUILDING AND MAINTENANCE**

Whether you're building from scratch or renovating existing properties, Bunnings Trade has everything you need to complete your projects on time and on budget. At all stages of the build, we can support you with product knowledge and guidance, and supply high quality products at competitive prices.

We can provide everything from pre-fabricated timber frames and trusses, to flooring, joinery, kitchens, appliances, commercial grade doors and windows, cladding, plumbing, waterproofing, lighting and more. And, if we don't stock it, we'll do our best to find it for you.



### Supply and Installation Services

Bunnings offers a comprehensive service for custom, whole-of-build joinery and cabinetry, with solutions for all areas of a business, including wardrobes, kitchen and pantry, bathroom, laundry, outdoor kitchen and entertainment areas, living areas and offices. Our service includes support with design or delivering off-specifications, project management, expert installation execution and











competitive pricing. Check with your local Trade Specialist or Account Manager to see what's possible in your local area.

We also stock everything you need to keep your properties in good condition, both inside and out.

Bunnings Trade is a leading supplier of professional quality paint and paint accessories for both professional and DIY projects. We offer a wide range of paint products, including interior and exterior paints, spray paints, enamel paints, and specialty paints.

Our paint range includes products from some of the most trusted brands in the industry, such as Dulux, Taubmans, British Paints, and Cabot's. With such a wide variety of brands to choose from, Bunnings Trade provides customers with access to a range of colours, finishes, and speciality products to suit any project.

In addition to paint, Bunnings Trade also offers a range of paint accessories such as brushes, rollers, trays, drop cloths, and sandpaper. Our team of experts is on-hand to offer advice and guidance on the right products and techniques to use for any paint project and we are a top choice for anyone looking to undertake a painting project, big or small.

> Click here for more info on Building and Maintenance

Click here for more info on Supply and Installation Services









# **OUTDOOR FUN – SAFE PLAY**

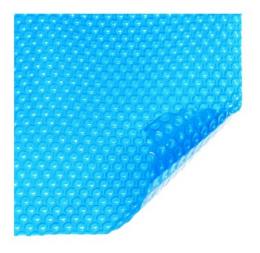
Need shade or a storage solution? Login in to your PowerPass account or sign-up to see our full range which can be customised to your site.

Keeping your pool clean and safe doesn't have to be expensive, or a lot of work. Our range covers a broad selection of categories, ensuring that our you can find everything you need for your pool in one convenient location.

Whether you're looking for basic maintenance items, such as pool brooms and vacuum heads, or more specialised products, such as automatic cleaners, filters and heaters, we have you covered. Our goal is to make it easy for you to find everything you need to keep your pool in top condition and safe to use. All the pool maintenance equipment that you can find in your local Bunnings Warehouse can also be delivered to your site – pool salt and chlorine, brushes, hoses and vacuums and pool testing kits. In addition to our in-store range, we also have a wide range of equipment and chemicals available for Special Order.

> Click here to see our wide range of Pool products

Click here to see our wide range of Shade products





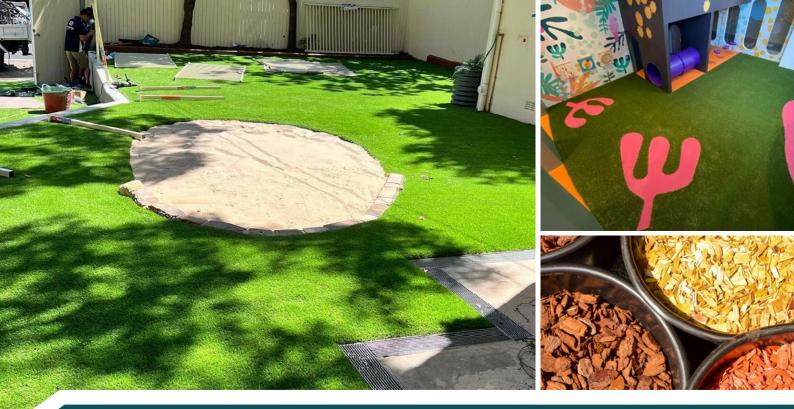












# **GROUNDSKEEPING AND DEVELOPMENT**

Despite our wonderful climate, the outdoor space at many educational properties can be underutilised, however, we have everything you need to make the most of it.

Sensory gardens improve physical fitness, health, mood and cognition. From planter boxes, soil and plants to decking, paving and synthetic turf, all the materials you need for your sensory garden are available from Bunnings Trade. Use our decking range to create an outdoor stage or classroom area, especially if you're running out of space inside.

In addition to our extensive range of timber decking, which includes Specrite preoiled timber with a proven reputation for resilience under Australian conditions and compliant to BAL 29, we also work with a group of innovative manufacturers to offer timber alternatives to the market. Ekodeck's uniquely designed composites have been specifically developed to withstand Australia's harsh weather conditions, with a focus on being environmentally friendly, made using sustainable methods that reduce landfill and using waste timber.

DecoDeck combines the natural beauty of timber decking with the strength and durability of aluminium. A first in aluminium decking systems, DecoDeck replicates the form, feel and









**SUNNINGS** 



appearance of natural timber decking with the Super Durable DecoWood wood grain finish.

In addition to our timber fencing range, Bunnings Trade also offers a wide range of other fencing products for all types of projects. We can supply the quality brands and stock quantities that you need, delivering straight to your site to make managing your fencing jobs as easy as possible. Many of our ranges can be customised to suit size and colour preferences.

Our fencing and gates offer includes temporary fencing, pool fencing, balustrading, boundary and security fencing plus pedestrian and driveway gates in steel, aluminium, timber and glass. Bunnings Trade has a wide selection of outdoor furniture and shade options to further optimise your outdoor space, including gazebos and folding chairs and tables – perfect for fetes, outdoor concerts, graduation ceremonies and more.

Click here to see our wide range of Landscaping products

Click here to see our wide range of Decking products







# **POWER GARDEN AND POWER TOOLS**

Alongside the power tools and equipment that you might see at your local Bunnings Warehouse, we offer access to an extensive range of commercial-grade equipment and brands. Available to buy with delivery to your site if you choose, we have generators, pressure washers, chainsaws, ride-on lawnmowers, blower vacs and line trimmers – many in both petrol and electric models. Our Hire Shop gives you the flexibility of accessing larger pieces of equipment just when you need them, including building equipment, trailers, vehicles and skips plus, through our partnership with Coates, we now have an even wider range of equipment to help you get those bigger projects done such as access, earthmoving and concreting equipment. All Coates equipment is delivered and collected by a Coates Hire expert or you can pick it up from Coates.

Click here to see our wide range of Power Garden and Power Tools products













# What do our customers think?

### ACA WA

ACA WA, the leading association for the Early Childhood Sector in Western Australia, has successfully forged a valuable partnership with Bunnings Trade in 2021, ensuring our members have access to top-quality service and products that streamline their operations.

Since the inception of this partnership, Early Learning Services across the region have consistently expressed their admiration for the unparalleled level of dedication and support provided by Bunnings Trade. Our members have been truly impressed by the unwavering commitment to their specific needs and requirements.

Notably, the affordability of Bunnings Trade's offerings, coupled with their exceptional service,

has proven to be a game-changer for our members. The competitive prices provided, have enabled our members to effectively manage their budgets while still receiving exceptional service, making this partnership an invaluable asset for their businesses.

In conclusion, ACA WA's partnership with Bunnings Trade has undoubtedly elevated the experience for our members in the Early Childhood Sector. The combination of superior service and cost-effective solutions has not only simplified the day-to-day operations of our members' services but has also contributed to their overall success and satisfaction.

Rachelle Tucker – CEO

### **Scouts Act**

I have been a Bunnings customer since purchasing my own home in the late 1990s. Recently, I reached out to Bunnings Trade regarding a roll-out of PowerPass cards, to all the volunteers who manage halls, for Scouts ACT.

This process from start to finish was a seamless process and very easy to access. The Portal was user-friendly and simple to navigate, adding cardholders was merely typing a name and email address.

The exclusive prices that Bunnings Trade are able to offer us, as part of the PowerPass program means we are able to stretch our tight budgets, just that little bit further. Bunnings Trade have provided Scouts ACT with many opportunities to increase our fundraising by hosting BBQs at all of the ACT stores, at different stages over the years.

The funds raised have helped with improvements to halls, to assist with sending youth members on interstate and overseas adventures – love Bunnings

#### Kylie Denny -

Property and Assets Manager Scouts Act





### **Sustainability**

### At Bunnings we are committed to reducing the environmental impact of our operations.

We are also committed to helping customers live more sustainably in the home and garden, and we are proud of the role we play in supporting local communities to make a positive difference through small but impactful actions. We recognise that our business plays an important role in reducing carbon emissions and addressing climate change. Bunnings is committed to sourcing 100 per cent renewable electricity by 2025 to help achieve our target of net zero Scope 1 and 2 emissions by 2030.

We have a comprehensive roadmap in place to reduce our energy consumption and to transition towards using more renewable energy sources. To deliver on this, Bunnings has signed long-term renewable electricity power purchase agreements. Over 60 per cent of the entire Bunnings network is now powered by renewable electricity. In New Zealand, Bunnings' network is powered by 100 per cent renewable electricity.



To reduce the energy we consume, we aim to continually improve energy efficiency across our network. LED lighting is standard for all new Bunnings stores, reducing energy use by more than 30 per cent per store.

We also continue to grow our local generation of renewable power by installing solar PV systems across our network. We have over 100 solar PV systems on our stores across Australia, covering more than 195,000 square metres of roof space and each generating up to 30 per cent of a store's energy needs.

> Click here to find out more about Bunnings' efforts to support the circular economy; our water use; our approach to nature and biodiversity; and responsible sourcing



# **Community Support**

Bunnings is committed to participating in the communities in which we operate by contributing to local, regional and national causes, charities and organisations throughout Australia and New Zealand. During the 2022 financial year, our Team supported over 54,000 local community activities helping raise and contribute more than \$29 million for community groups.

As part of our commitment to meaningful and active participation in the community, our stores provide ongoing assistance to a wide range of local community groups including:

- Schools and kindergartens through our Schools Sustainability Program and Grow Your Own gardening activities
- Local sporting groups
- Service clubs (for example Legacy, Lions, Rotary)
- Local community groups that assist the disadvantaged
- Local health and wellbeing (for example Mens' Sheds)

### Women in Apprenticeships Award

As the third largest industry in Australia in terms of employees and contribution to GDP, construction has staggeringly few female participants: 11 percent of the construction industry is female in management, support and administration roles, only two percent of the industry is women in trades and on the tools. Bunnings Trade is committed to providing meaningful support to help achieve better gender equality and foster a more inclusive and diverse construction industry. In 2023, Bunnings Trade celebrated the launch of a new \$100,000 initiative aimed at supporting women in trades early on in their careers. The Award recognised 10 women in a trade currently completing an apprenticeship or recently qualified within the last 12-months. Successful applicants and their employers were granted support packs worth over \$10,000, as well as on-going professional and wellbeing support from the National Association of Women in Construction (NAWIC).

- Junior community groups (for example Scouts, Girl Guides)
- Fight MND
- Mates in Construction
- SunSmart
- Women in Apprenticeships
- WorldSkills



### **Mates in Construction**

Established in 2008, MATES is a not-for-profit organisation that's dedicated to improving mental health support and reducing suicide rates among Australia's building and construction industry. Bunnings Trade is proud to be partnering with MATES to further support the important work they do to facilitate suicide prevention training at construction sites across Australia. This campaign is based on the simple but powerful premise that suicide prevention is everyone's business, and that the entire industry needs to play a part in improving mental health support for construction through the sales of the Bunnings and MATES co-branded hoodie. For more information visit <u>Bunnings Trade Partners With MATES</u> <u>- Bunnings Trade AU</u>



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### **Contact us for all your business needs**

bunnings.com.au/trade organisations@bunnings.com.au

# **State Contact Information**

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### Western Australia

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### **Northern Territory**

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