



Helping farms  
across Australia  
**develop and grow**

**BUNNINGS**  
**TRADE**

Helping business is our trade.







## Introduction

Bunnings Trade offers expert advice and support on products and materials to help agriculture businesses make informed decisions when selecting building, construction, fit-out supplies, consumables and products needed in your everyday business. We offer customised pricing to operators owning and managing farms who hold a PowerPass membership. This exclusive access can help reduce the cost of materials and supplies needed. Our delivery and logistics management offered to businesses, helps to streamline the procurement process and ensure timely access to materials.

Whether you're running a commercial farm, small farm, or are a multi-site producer, Bunnings has the products to fulfill many of your requirements.

Leveraging the scale of our partnerships with suppliers, we're able to supply a broad variety of commercial grade ranges, including storage, power tools, fencing, irrigation and building materials.

Bunnings Trade stocks over 80,000 products and has access to even more, including construction materials, such as: timber; insulation; flooring; roofing; and paint. These materials can be used by businesses in the agriculture industry to deliver safety and excellence on-farm, in terms of renovation, repair, and maintenance work. We have a team of experts who can provide advice and guidance on the most appropriate products for a specific agricultural application.

## Contents

4	<a href="#"><u>BUNNINGS TRADE WHO ARE WE?</u></a>
10	<a href="#"><u>SHEDS, SHELVING AND STORAGE</u></a>
12	<a href="#"><u>POWER TOOLS AND POWER GARDEN</u></a>
13	<a href="#"><u>FENCING</u></a>
14	<a href="#"><u>SECURITY CAMERAS</u></a>
15	<a href="#"><u>IRRIGATION AND WATER TANKS</u></a>
16	<a href="#"><u>DECKING AND RETAINING WALLS</u></a>
18	<a href="#"><u>KITCHEN, LAUNDRY AND BATHROOM</u></a>
19	<a href="#"><u>END-TO-END BUILD</u></a>
20	<a href="#"><u>PAINT AND PAINT ACCESSORIES</u></a>
21	<a href="#"><u>CLEANING</u></a>
22	<a href="#"><u>WHAT DO OUR CUSTOMERS THINK?</u></a>
23	<a href="#"><u>SUSTAINABILITY</u></a>
24	<a href="#"><u>COMMUNITY SUPPORT</u></a>

# Your partner for business solutions

Bunnings has a long history of supplying the building and construction industry in Australia and New Zealand, and we've evolved to support businesses too.

We're much more than a supplier, we're your partner. At Bunnings Trade, we have the services and solutions to help you get the job done and grow your business.



We work with a variety of organisations and businesses across a range of sectors and industries:

- ✓ Accommodation, Tourism and Food Services
- ✓ Administration and Safety
- ✓ Agriculture, Forestry and Fishing
- ✓ Child Care and Social Assistance
- ✓ Education and Training
- ✓ Electricity, Gas, Water and Waste
- ✓ Export
- ✓ Finance and Insurance Services
- ✓ Franchising
- ✓ Health and Residential Care Services
- ✓ Manufacturing
- ✓ Mining
- ✓ Personal and Other Services
- ✓ Professional, Computer and Scientific Services
- ✓ Rental Hiring and Real Estate
- ✓ Retail and Wholesale Trade
- ✓ Sports Recreation, Arts and Media Services
- ✓ Transport, Postal and Warehousing



## Bunnings History

**1886**

Arthur and Robert Bunning arrive in WA. Bunnings Bros Pty Ltd is founded. Soon after they purchase their first sawmill.



**1952**

**Bunnings**

Bunnings expand in the WA market, adding building supplies to their timber business; became a public company and the leading supplier of WA hard woods to the construction industry.

**1993**

Bunnings purchase McEwans Ltd in Victoria and South Australia enabling expansion of operations of the east coast.

**1994**

Bunnings open their first Warehouse in the Melbourne market and Wesfarmers go to 100% ownership.



**2002**

Frame and Truss launches providing superior service and advice, including quoting, estimating and detailing for projects both large and small.

**2003**

Trade Centres launches for commercial sales and deliveries.



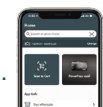
**2010**

Bunnings Trade introduces PowerPass program.



**2018**

Bunnings Trade introduces the PowerPass app.



**2023**

Building Solution Studios (BSS) relaunched for commercial customers, architects and designers in Port Melbourne, Castle Hill and Cannon Hill.

**NOW**

Bunnings Trade continues to deliver services and solutions that help our customers business' grow.

[Home](#)



# Australia's Most Trusted Brand



Mentone Team

2023 marked the 18th year Bunnings has been named Roy Morgan's Most Trusted brand, as well as the third consecutive year as 'most iconic brand'.

The trust we hold with our customers is in large part due to the amazing work our team of almost 60,000, does every day – and we're incredibly grateful.

Over the past couple of years in particular, our store teams have worked tirelessly to help customers to stay safe and productive in their homes and this is great recognition of all their efforts.

We're also so grateful to our valued customers and we thank them for their continued support.

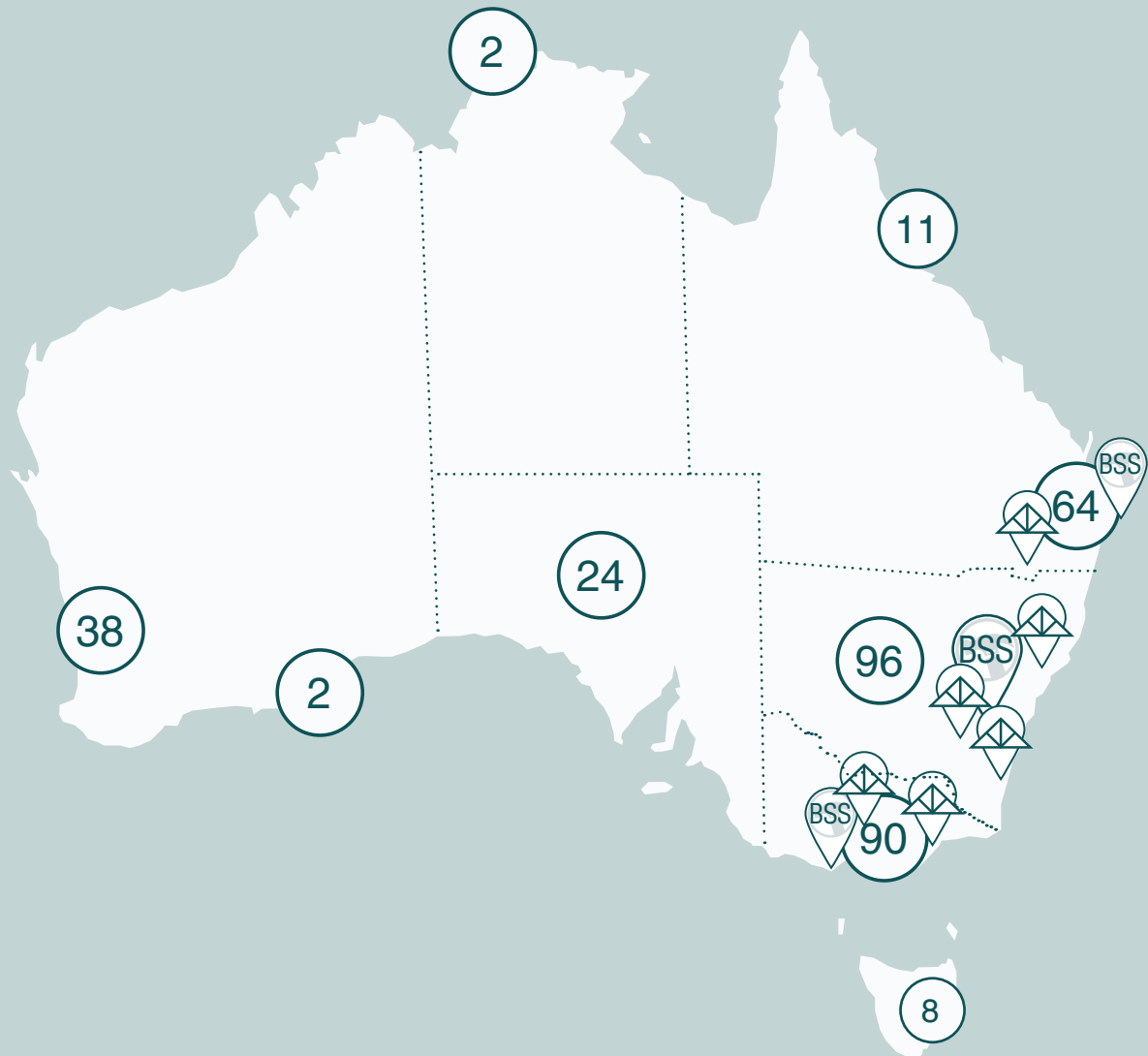


[Home](#)



## Who are we?

Bunnings is a leading retailer of home and lifestyle products for consumer and commercial customers in Australia and New Zealand. We are a major supplier to project builders, commercial tradespeople and the housing industry. Our store network is made up of over 255 large warehouse stores, over 56 smaller format stores, and over 30 Trade Centres and six frame and truss sites. In April 2020, Bunnings acquired South Australian retailer Adelaide Tools (now Tool Kit Depot) and acquired Beaumont Tiles in November 2021 which has 115 stores. We have nearly 60,000 Team Members.



As at August 2023



Building Solution Studios



88 Stores and Trade Centres



Frame and Truss

[Home](#)



# Business Solutions

## Our Range

We are here to service business across industries such as Agriculture, Tourism, Education, Government, Facilities Management, Insurance, and Aged Care. We can develop unique product solutions to fit your needs. From building materials to maintenance, cleaning, furniture, kitchens, flooring and landscaping – we’ve got you covered, and we do this from our national network of Warehouse, Trade and Distribution Centres so no matter where you are, we’ve got a location nearby to help your business.

## Our Dedicated Business Teams

Our Business Development and Account Managers can partner with your business to provide end-to-end support and advice on materials, cost, and new and innovative products and services. Plus, our network of over 500 Trade Specialists nationally can help arrange quotes and orders for pick up or delivery. And, if we don’t stock it we’ll do our best to find it for you. Our Trade team supports over 100 different associations with exclusive Trade pricing and benefits through our PowerPass program.

## Our Services

Other services that we can help your business with include trade-quality Hire Shop, installation, kitchen design consults, online ordering, PowerPass memberships, flexible fulfilment, trade-n-go industrial gas, and project management for large projects.



[Home](#)



# Leading Brands





# PowerPass Member Benefits



# PowerPass



## Useful digital tools

Store e-receipts and records digitally ready for tax time. Any transactions linked to your PowerPass can be accessed on the app or downloaded via the portal, ready for invoicing or tax time claims.



## Exclusive PowerPass prices\*\*

Enjoy exclusive PowerPass pricing on a wide range of commercial products across the store.



## Flexible payment options\*

Apply for flexible payment, like credit or 30 Day Account options.



## Trade-quality hire equipment~

Hire quality equipment via the Hire Shop. Plus, unlock PowerPass pricing on our select Coates Hire range.



## Dedicated trade support

Call on a dedicated trade team in store and on the road to help with quotes, orders, deliveries and more.



## In-store collection & delivery^

Leverage Click & Collect or direct-to-site delivery from the Bunnings network across Australia.

**Sign up now at [trade.bunnings.com.au](https://trade.bunnings.com.au)**

\*PowerPass members can apply for a credit or a 30-day account at [www.trade.bunnings.com.au/PowerPass](https://www.trade.bunnings.com.au/PowerPass). Otherwise, please call the Commercial PowerPass Support team on 1800 980 050 during business hours, or email [applications@bunnings.com.au](mailto:applications@bunnings.com.au). Credit can only be applied for by Directors, Partners or Sole Proprietors and the application process requires a driver's licence, date of birth and residential address of each partner, as well as the details of your business's accounts payable contact details, including postal address and email address for accounts. Financial information such as turnover, assets and liabilities will also be required. \*\*Terms and conditions apply. Exclusive prices do not apply to all products in store. To find out if a product attracts an exclusive PowerPass price, you can scan the product on the PowerPass App or login to the website at [trade.bunnings.com.au](https://trade.bunnings.com.au). ~Terms and conditions apply. Exclusive prices apply to Coates products hired through the Bunnings in-store Hire Shop only, and is not applicable when hiring products directly through Coates Hire. Delivery charges may apply. Hire Shop services may not be available in all stores. For more information please visit: Hire Shop terms of use - Bunnings Trade AU. ^Click & Collect is available to customers at select locations nationally, with a wide range of items available to be purchased online. Orders placed by 6pm Monday - Friday (or 4pm Saturday/Sunday) will be available for pick-up the next day from 7am. Orders placed after 6pm will be processed the following day. You'll be contacted when your order is ready for collection. Please note collection timeframes can vary in some locations. Collection timeframes will be updated regularly and clearly displayed when adding items to your cart. Click & Deliver is offered to customers in most locations, this includes stocked key items. Depending on the location, size, and service requested a reasonable delivery fee will be applied to the customer's order. In most cases, delivery for products purchased online will take 2-5 days, but for some products, such as Special Orders items, it may take 7-14 days. Visit the website for more details, [trade.bunnings.com.au](https://trade.bunnings.com.au)

[Home](#)





## SHEDS, SHELVING AND STORAGE



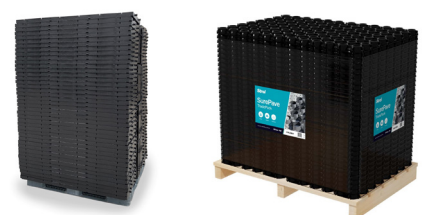
From garages and carports to large-scale farm sheds, Bunnings can supply outdoor structures for use as storage, as a workshop, or entertainment area depending on your requirements. For larger structures, Bunnings and our partners can work with you to tailor a solution.



Absco outdoor structures are made from high quality superior steel with a lifetime warranty. All are supplied with an instruction manual and engineering plans

are also available for your submission to your local council. All components are cut to exact size and all parts are labeled for easy identification and have gutters and downpipes included. Absco outdoor structures come with a lifetime warranty and are made in Australia. Using high quality tensile steel, most are engineered to N2 wind conditions.

EnduraShed have been perfecting their range of large Rural Buildings and Small Domestic Buildings for 35 years. Their partnership with Bunnings brings customers state of the art buildings that deliver quality and endurance in every shed.



[Home](#)



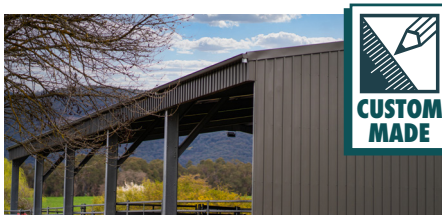


EnduraShed outbuildings meet all local building regulations and local engineering standards for every corner of Australia and their diverse team of engineers and designers enable them to stay ahead of the curve with changing regulations.

We also have everything you need to organise your storage – including heavy duty storage containers, shelving and racking systems, cabinets and workbenches, so that you can make the most of the space you have.



[Click here for more info on Sheds, Shelving and Storage](#)



[Home](#)





## POWER TOOLS AND POWER GARDEN



Alongside the power tools and equipment that you might see at your local Bunnings Warehouse, we offer access to an extensive range of commercial-grade equipment and brands. Available to buy with delivery to your site if you choose, we have air compressors, generators, pressure washers, chainsaws, ride-on lawnmowers, log splitters, chippers and shredders – many in both petrol and electric models.



Our Hire Shop gives you the flexibility of accessing larger pieces of equipment just when you need them, including building equipment, trailers, vehicles and skips plus, through our partnership with Coates, we now have an even wider range of equipment to help you get those bigger projects done such as access, earthmoving and concreting equipment. All Coates equipment is delivered and collected by a Coates Hire expert or you can pick it up from Coates.

[Click here for more info on Power Tools and Power Garden](#)



[Home](#)





## FENCING

Bunnings Trade offers a wide range of fencing products for all types of projects, from residential to commercial and rural. We can supply the quality brands and stock quantities that you need, delivering straight to your site to make managing your fencing jobs as easy as possible. Many of our ranges can be customised to suit size and colour preferences - talk to

us about how we can help you deliver a premium quality finish, no matter the type or scale of job you're working on.

Our fencing and gates offer, includes temporary fencing, pool fencing, balustrading, boundary and security fencing plus pedestrian and driveway gates in steel, aluminium, timber and glass.

[Click here for more info on Fencing](#)



[Home](#)





## SECURITY CAMERAS



New smart devices enable business owners to create simple, inexpensive D.I.Y. security solutions tailored to their needs. Customise the security solution for your property with our range of smart products, such as smart door locks, security cameras for both indoor and outdoor use, and security systems and hubs. We have both wired and battery powered options, so you can secure your assets, even if there is no mains power available.

With the latest technology on offer, our range of security systems includes solutions that are weatherproof, high-definition, heat and motion activated and include night-vision. Position cameras to watch over entrances, yards, driveways, parking lots, storerooms and more to protect your business.

[Click here for more info on Security Cameras](#)



[Home](#)





## IRRIGATION AND WATER TANKS

With water being one of the world's most critical resources, we're working with leading global manufacturers of irrigation products and services, such as Rain Bird, K-RAIN and TORO, to offer our customers a broad range of irrigation products for farms, golf courses, sports arenas, commercial developments and homes, including gear-driven rotors, sprinklers, sprays, controllers and valves.

To complement our irrigation offer, we also partner with a range of suppliers in the water harvesting field to supply our commercial customers with high quality equipment such as steel and poly water tanks – including large capacity for rural purposes, pumps, guttering and spouting.

[Click here for more info on Irrigation and Water Tanks](#)



[Home](#)





## DECKING AND RETAINING WALLS



No matter what your requirements, we're sure to have a decking solution to meet your needs. In addition to our extensive range of timber decking, which includes Specrite pre-oiled timber with a proven reputation for resilience under Australian conditions and compliant to BAL 29, we also work with a group of innovative manufacturers to offer timber alternatives to the market.

Ekodeck's uniquely designed composites have been specifically developed to withstand Australia's harsh weather conditions, with a focus on being environmentally friendly, made using sustainable methods that reduce landfill and using waste timber.

DecoDeck combines the natural beauty of timber decking with the strength and durability of aluminium. A first in aluminium decking systems, DecoDeck replicates the form, feel and appearance of natural timber decking with the Super Durable DecoWood wood grain finish.



[Home](#)





Bunnings is committed to responsible timber sourcing and has a zero-tolerance approach to illegally logged timber. Our goal is to ensure all timber and wood products supplied to Bunnings originate from legal and well-managed forest operations. We have made significant progress in this area, with more than 99 per cent of our whole timber product now sourced from low-risk plantation or other legally verified forest operations. Most of Bunnings' timber products are sourced from independently certified forests or from forests with demonstrated progress towards achieving independent certification.



[Click here for more info on Decking and Retaining Walls](#)

[Home](#)





## KITCHEN, LAUNDRY AND BATHROOM

Whether you're building outbuildings or looking to add accommodation as an alternative revenue stream, Bunnings has everything you need to complete your projects on time and on budget.

### **Kitchens, Bathrooms and Laundries**

With a range that spans from standard to premium brands and quality, we can supply all the cabinetry, sinks, toilets, shower heads and screens, taps and appliances you need for your wet areas.

We have partnered with suppliers such as Argent, Decina, Franke, Seima, Mixx and Mondella to bring you a selection of products ranges to suit all budgets and requirements.

[Click here for more info on Kitchen, Laundry and Bathroom](#)



[Home](#)





## END-TO-END BUILD

Whether you're building a shed or outbuildings, or looking to develop accommodation or an office, Bunnings Trade has everything you need to complete your projects on time and on budget. At all stages of the build, we can support you with product knowledge and guidance and supply high quality products at competitive prices.

We can supply you with everything from pre-fabricated timber frames and trusses, to flooring, joinery, commercial grade windows, façades, plumbing, waterproofing, lighting and more. And, if we don't stock it, we'll do our best to find it for you.

[Click here for more info on End-To-End Build](#)

### Frame and Truss

Manufactured at one of our plants in Hallam and Truganina in Victoria, and Warnervale, Minto and Unanderra in NSW (with more locations to follow next year), our roof and wall frames and floor trusses are suitable for both residential and commercial projects and we can manufacture for a wide range of requirements.



[Click here for more info on Frame and Truss](#)

[Click here for more info on Supply and Installation Services](#)

### Supply and Installation Services

Bunnings offers a comprehensive service for custom, whole-of-build joinery and cabinetry, with solutions for all areas of a business or home, including wardrobes, lobby areas, kitchen and pantry, bathroom, laundry, outdoor kitchen and entertainment areas, office and bedroom. Our service includes support with design or delivering off-specifications, project management, expert installation execution and competitive pricing.

We have experience delivering to a wide range of requirements, including multi-stage, million-dollar projects.

Check with your local Trade Specialist or Account Manager to see what's possible in your local area.

[Home](#)





## PAINT AND PAINT ACCESSORIES

Bunnings Trade is a leading supplier of high-quality paint and paint accessories for both professional and DIY projects. We offer a wide range of paint products, including interior and exterior paints, spray paints, enamel paints, and specialty paints.

Our paint range includes products from some of the most trusted brands in the industry, such as Dulux, Taubmans, British Paints, and Cabot's. With such a wide variety of brands to choose from, Bunnings Trade provides customers with access to a range of colours, finishes, and speciality products to suit any project.

In addition to paint, Bunnings Trade also offers a range of paint accessories such as brushes, rollers, trays, drop cloths, and sandpaper. We have a range of accessories that cater to the needs of all customers, whether they are professionals or DIY enthusiasts. Our team of experts is on-hand to offer advice and guidance on the right products and techniques to use for any paint project and we are a top choice for anyone looking to undertake a painting project, big or small, on-farm.

[Click here for more info on Paint and Paint Accessories](#)



[Home](#)





## CLEANING

Whether you clean for a living or have to clean up on the job, Bunnings Trade has a wide range of products and brands to help you and your business get the job done.

Bunnings Trade is a leading supplier of high-quality cleaning products, offering a vast range of options to suit the needs of different agriculture businesses and cleaning requirements. We have built a strong reputation for providing reliable, comprehensive and effective cleaning solutions, and our extensive product range, which includes bulk quantities, is a testament to this. Bulk purchases of cleaning products can help reduce the cost per unit, making it a cost-effective way to purchase cleaning supplies for large facilities or businesses that require regular cleaning and maintenance.

Whether you are looking for cleaning products for your office or machinery or industrial facility, Bunnings Trade has you covered. Our product range includes everything from general-purpose cleaners and disinfectants to specialised cleaning solutions for specific applications such as floor and glass cleaning or pressure washing.

In addition to offering cleaning products in bulk, we also provide a range of cleaning accessories and equipment such as mops, buckets, brooms, and outdoor vacuum cleaners. This means that businesses can find everything they need for their cleaning requirements in one convenient location, saving them time and hassle.

[Click here for more info on Cleaning](#)



[Home](#)



# What do our customers think?

## WAFarmers

WAFarmers recently moved from their location in Belmont to a property they purchased in Bentley. Bunnings Trade had the pleasure of quoting and supplying a Kaboodle Kitchen and Bathroom in the renovation process. Bunnings Trade also provided the carpet tiles for the office. Bunnings trade support the WAFarmers members with a multitude of items from hardware, paint, fencing, kitchens and bathrooms. Tiles and flooring are also items purchased. Many of the Farmers renovate their homes, offices and businesses with the benefit of pricing and project quoting and off range items.

“WAFarmers as an organisation is constantly on the road talking to farmers across Western Australia. One of the biggest complaints we get is: ‘how our country towns are dying’.

This leaves a gap in accessing supplies and services.

Our partnership with Bunnings Trade was developed in 2020 and with their dedicated, service orientated team in Organisations and in stores, Bunnings have been able to offer solutions to this service challenge.

Farmers have discovered that with a few clicks on their mobile phone and utilising the app, they have access to warehouses offering very competitively priced products that are often no more than 24 hours away.

Bunnings Organisations team have assisted in signing up individual member accounts

and the Trade desk operators are always ready and willing to assist our members with any enquiries. Whilst the small country hardware store might be gone, it has been replaced with a one stop shop in Bunnings, for almost anything they need to maintain infrastructure on farm.”



**Melanie Tolich** –  
Business Manager  
Grains and  
Livestock Policy



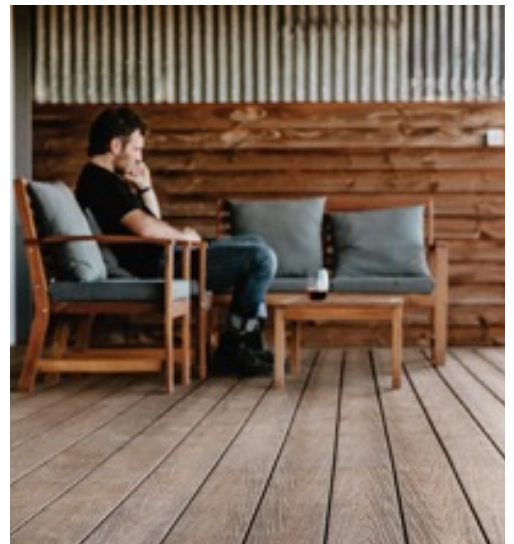
## Victorian Farmers Federation

“On a recent shopping trip to Bunnings I saved over \$200 in just one go, that’s almost my VFF membership paid for, on one day. Some of the great discounts were on shed shelving, key safes, sensor lights, a security camera, and smoke alarms.”

**M Gleeson** – Yinnar, VFF Member

“Hundreds of our Victorian Farmers Federation members have joined the PowerPass program to access exclusive benefits and customised pricing on over 10,000 items. It has been great to have Bunnings’ support at our events and to see their community efforts such as holding fundraising BBQs for flood affected communities across our State. As a farmer myself I’ve been seriously impressed by their range that covers everything from timber and decking to fence posts and gates; trees and mulch; to heavy duty power tools.

We look forward to continuing our partnership with Bunnings and assisting our members to save on their ever-increasing costs, so they can focus on feeding and clothing us!”



**Emma Germano** – VFF President

[Home](#)

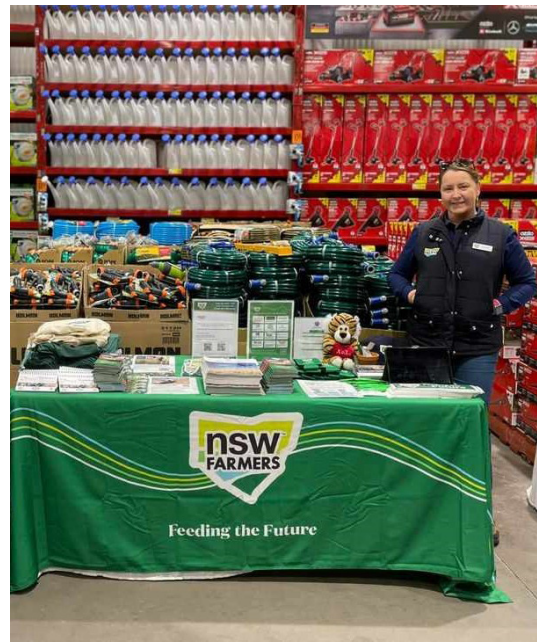


## NSWFA

Having recently returned to the land, I joined up with the NSWFA. The range of member services it offers, as well as its publications and continuing education opportunities are first class.

After renovating the two properties on the block as well as tooling-up for the necessities of farm-life, one of the greatest member offerings of the NSWFA is the Bunnings Trade PowerPass membership.

The sheer range of available products at Bunnings, the bespoke advice I have been given in-store as needed, and the savings that I have made using the free PowerPass program, has meant that I have not only improved the value of my land, but I have recouped my investment with the NSWFA many times over.



### Bill O'Reilly – NSW Farmer

“The savings benefit I have received as a NSWFA member on my purchases at Bunnings Warehouse have been worth their weight in gold. From plumbing gear and paint to rubbish bins and cornice, the varied savings across the ranges have saved me well into the thousands of dollars this year alone.

I make a lot of purchases through Bunnings including building materials and home improvements. Thank you NSWFA”



### Sariah Powell ANZIIF DIP Financial Services – General Insurance Authorised Representative Assistant, WFI

To learn about Cherry Hill Orchard’s journey with Bunnings Trade, scan here



[Home](#)





## Sustainability

**At Bunnings we are committed to reducing the environmental impact of our operations.**

We are also committed to helping customers live more sustainably in the home and garden, and we are proud of the role we play in supporting local communities to make a positive difference through small but impactful actions. We recognise that our business plays an important role in reducing carbon emissions and addressing climate change. Bunnings is committed to sourcing 100 per cent renewable electricity by 2025 to help achieve our target of net zero Scope 1 and 2 emissions by 2030.

We have a comprehensive roadmap in place to reduce our energy consumption and to transition towards using more renewable energy sources. To deliver on this, Bunnings has signed long-term renewable electricity power purchase agreements. Over 60 per cent of the entire Bunnings network is now powered by renewable electricity. In New Zealand, Bunnings' network is powered by 100 per cent renewable electricity.



To reduce the energy we consume, we aim to continually improve energy efficiency across our network. LED lighting is standard for all new Bunnings stores, reducing energy use by more than 30 per cent per store.

We also continue to grow our local generation of renewable power by installing solar PV systems across our network. We have over 100 solar PV systems on our stores across Australia, covering more than 195,000 square metres of roof space and each generating up to 30 per cent of a store's energy needs.

[Click here to find out more about Bunnings' efforts to support the circular economy; our water use; our approach to nature and biodiversity; and responsible sourcing](#)

[Home](#)



# Community Support

Bunnings is committed to participating in the communities in which we operate by contributing to local, regional and national causes, charities and organisations throughout Australia and New Zealand. During the 2023 financial year, our Team supported over 70,000 local community activities helping raise and contribute more than \$47 million for community groups.

As part of our commitment to meaningful and active participation in the community, our stores provide ongoing assistance to a wide range of local community groups including:

- Schools and kindergartens – through our Schools Sustainability Program and Grow Your Own gardening activities
- Local sporting groups
- Service clubs (for example Legacy, Lions, Rotary)
- Local community groups that assist the disadvantaged
- Local health and wellbeing (for example Mens' Sheds)
- Junior community groups (for example Scouts, Girl Guides)
- Fight MND
- Mates in Construction
- SunSmart
- Women in Apprenticeships
- WorldSkills

## Women in Apprenticeships Award

As the third largest industry in Australia in terms of employees and contribution to GDP, construction has staggeringly few female participants: 11 percent of the construction industry is female in management, support and administration roles, only two percent of the industry is women in trades and on the tools. Bunnings Trade is committed to providing meaningful support to help achieve better gender equality and foster a more inclusive and diverse construction industry. In 2023, Bunnings Trade celebrated the launch of a new \$100,000 initiative aimed at supporting women in trades early on in their careers. The Award recognised 10 women in a trade currently completing an apprenticeship or recently qualified within the last 12-months. Successful applicants and their employers were granted support packs worth over \$10,000, as well as on-going professional and wellbeing support from the National Association of Women in Construction (NAWIC).

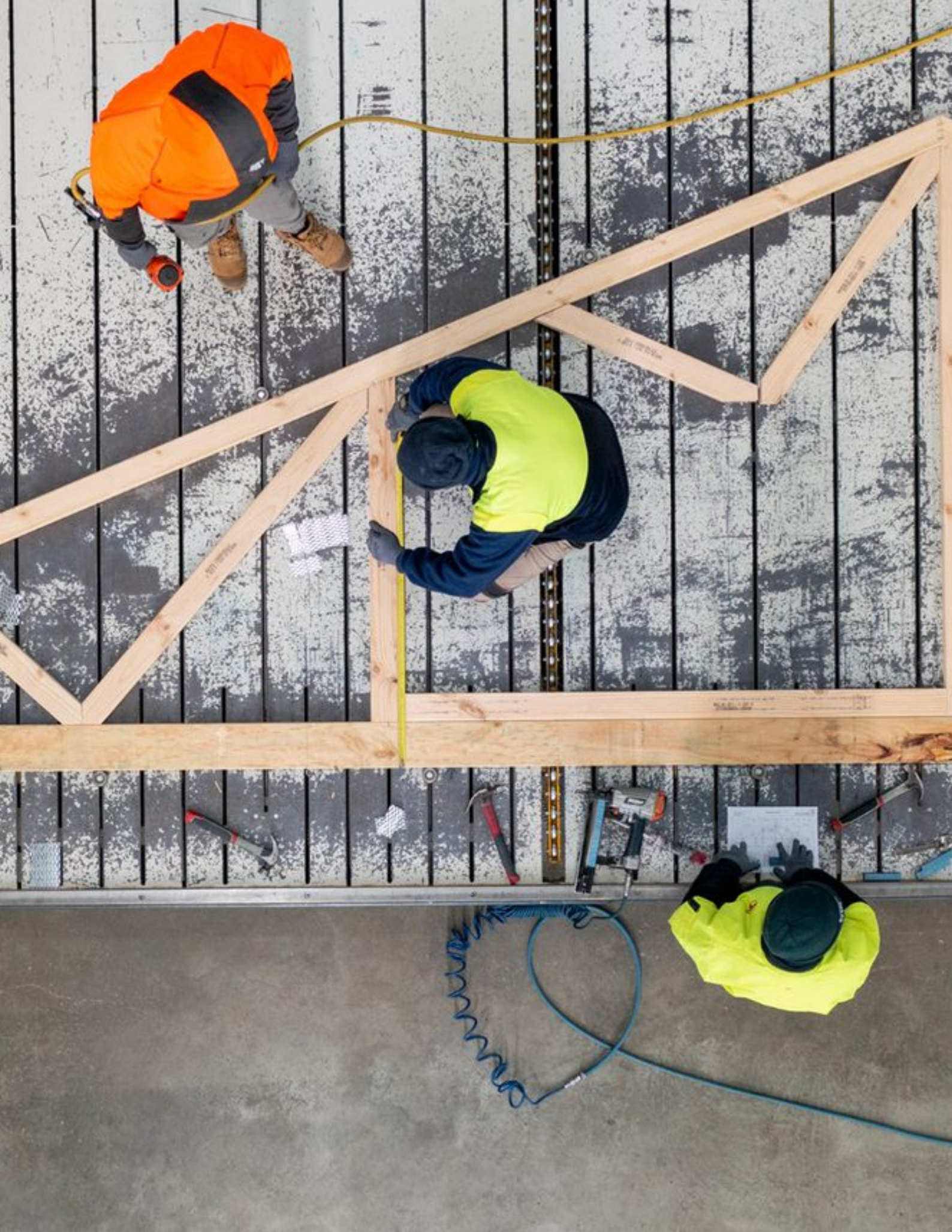


## Mates in Construction

Established in 2008, MATES is a not-for-profit organisation that's dedicated to improving mental health support and reducing suicide rates among Australia's building and construction industry. Bunnings Trade is proud to be partnering with MATES to further support the important work they do to facilitate suicide prevention training at construction sites across Australia. This campaign is based on the simple but powerful premise that suicide prevention is everyone's business, and that the entire industry needs to play a part in improving mental health support for construction workers. We've raised over \$500,000 for MATES in Construction through the sales of the Bunnings and MATES co-branded hoodie. For more information visit [Bunnings Trade Partners With MATES - Bunnings Trade AU](#)









# Contact us for all your business needs

[bunnings.com.au/trade](https://www.bunnings.com.au/trade)

[organisations@bunnings.com.au](mailto:organisations@bunnings.com.au)

## State Contact Information

### Queensland

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(07) 3452 5710

### New South Wales / Australian Capital Territory

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(02) 8399 9521

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